

Press Release 28th October, 2021

Delivered strong performance in Q2 FY2022 with Revenue up by 20% and EBITDA up by 57% on y-o-y basis

Announced Interim Dividend of Rs. 2 per share and payout of 100% on the face value

Gurugram, India, October 28, 2021: Transport Corporation of India Ltd. ("TCI"), India's leading integrated supply chain and logistics solutions provider, today announced its financial results for the second quarter ending September 30, 2021.

Standalone

Performance Highlights: Q2 FY2022 vs. Q2 FY2021

- Revenue from operations of Rs. 737 Crores, growth of 20.3% y-o-y and 18.6% sequential
- EBITDA of Rs. 104 Crores compared to Rs. 66 Crores in Q2 FY2021
- EBITDA margin at 14.1% compared to 10.6% in Q2 FY2021
- PAT of Rs. 68 Crores compared to Rs. 32 Crores in Q2 FY2021 and grew by 113%
- PAT Margin at 9.2% compared to 5.1% in Q2 FY2021

Consolidated

Performance Highlights: H1 FY2022 vs. H1 FY2021

- Revenue from operations of Rs. 1521 Crores, growth of 38% y-o-y
- EBITDA of Rs. 198 Crores compared to Rs. 107 Crores in H1 FY2021
- EBITDA margin at 13% compared to 9.6% in H1 FY2021
- PAT of Rs. 124 Crores compared to Rs. 42 Crores in H1 FY2021 and grew by 95%
- PAT Margin at 8.1% compared to 3.8% in H1 FY2021

Commenting on the results, Mr. Vineet Agarwal, Managing Director, TCI stated, "The last quarter, most of the industry sectors have reported growth resulting in good traction for all our services and solutions. Customers continued to repose trust in TCI. The demand for our coastal and rail multimodal end-to-end solutions witnessed momentum enabling customers to save on their carbon footprint.

We see an upward swing for 3PL and warehousing services as customers push for efficiencies and integrated single- window solutions across the value chain.

The new initiatives and reforms taken by the Government will help the economy and the logistics industry in future. The Gati Shakti master plan will enable multimodal connectivity, provide greater visibility and fast-track implementation of logistics infrastructure projects reinforcing our strategy to be an integrated multimodal logistics service provider.

Moving ahead, as corporate investment cycle kick starts, government investments increase and higher consumption growth; TCI will be able to leverage its network to its advantage."



About Group TCI: Group TCI, with revenues of over Rs. 4,300 Cr, is India's leading integrated supply chain and logistics solutions provider. TCI group with expertise developed over 6 decades has an extensive network of company owned offices, 12 mn. sq. ft. of warehousing space and a strong team of trained employees. With its customer-centric approach, world class resources, state-of-the-art technology and professional management, the group follows strong corporate governance and is committed to value creation for its stakeholders and social responsibilities. TCI was the first to launch several solutions in the logistics field. Its product offering includes:

TCI Freight: India's leading surface transport entity. This division is fully equipped to provide total transport solutions for cargo of any dimension or product segment. It transports cargo on FTL (Full truck load)/ LTL (Less than truck load)/ Small packages and consignments/ Over Dimensional cargo.

TCI Supply Chain Solutions: TCI SCS is a single window enabler of integrated supply chain solutions right from conceptualization and designing the logistics network to actual implementation. The core service offerings are Supply Chain Consultancy, Inbound Logistics, Warehousing / Distribution Centre Management & Outbound Logistics.

TCI Seaways: TCI Seaways is well equipped with six ships in its fleet and caters to the coastal cargo requirements for transporting containers and bulk cargo.

TCI Express Ltd: A leading express distribution specialist that offers a single window door-to-door & time definite solution for customers' express requirements. It serves across 40,000 locations in India and 202 countries abroad.

TCI Developers Ltd: It undertakes development of large modern Warehouses, Logistics Parks etc.

TCI Foundation: As the group's social arm, TCIF fulfils corporate social responsibility and runs charitable hospitals and schools for the under-privileged in the rural areas. It has also collaborated with the Bill & Melinda Gates Foundation & National Aids Control Organization to run programs on AIDS interventions and education among the vulnerable trucking community.

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